

Scofield's Staff



Jay C. Bear is the Scofield Timber Company founder, President and CEO as well as manager of Scofield Timber Farms and the company's real estate developments. Jay is a highly respected leader in the timber industry for his expertise in thinning timber on expensive and ecologically sensitive property. A graduate of the Wharton School of Finance, Jay is also a former Army officer and paratrooper.



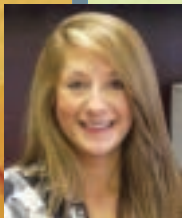
Since 1992, Chief Operations Officer, **Kelly McGill Dean**, has overseen all internal functions for the parent company as well as its subsidiaries, which include timberland holdings and a stream and wetland mitigation bank. She serves as the key contact with clients, addressing their needs from initial contract prep, payment and tax reporting through the post harvest procedures. Kelly holds a Master's and undergraduate degrees from the University of Georgia.



Chief Forester for Timber Operations, **Scot Teverino**, handles pulpwood and log marketing, mill relations, logger supervision, procurement, site preparation, cruising and permitting activities. Since joining Scofield in 1995, this registered forester has overseen harvesting operations on more than 600 tracts of Georgia timberland ranging from 20 to 8,000+ acres. Scot is a 1994 honors graduate of the University of Georgia's Warnell School of Forest Resources.



Jonathan Nelson, Chief of Logging Operations, handles cruising, logger and subcontractor supervision, road and deck construction and all timber purchases made with the U.S. Forest Services. Since 1995, he has selected over 1,500,000 tons of pine and hardwood for harvest through North Georgia, North and South Carolina and Tennessee. Jonathan holds a degree in Forest Management from Haywood Community College in Clyde, N.C.



Office Manager and Client Service provider, **Ryan A. Cash**, is charged with entering, tracking, tracing and verifying hundreds of load tickets per week on a proprietary software system. Ryan assures that all payments are accurately accounted for and that each landowner, logger and trucker receives prompt and accurate information and payments. Ryan is currently pursuing a Bachelor's degree from Georgia State University.

Growing. Harvesting. Protecting . . . since 1973.

Testimonials

Every once in a while, a company comes along that changes a whole industry by demonstrating, simply, that it can be done better. Scofield is doing that in the timber industry. We would not consider using anyone else.

Brett Blevins, President
BridgeMill, LLC

Timber harvesting techniques will vary depending on the company, but Scofield has developed a reputation for specialized logging on urban sites over the past 30+ years. As a result forests on these sites are improved in both appearance and overall health and provide an excellent example of proper forest management practices to the public.

Dale Higdon, Retired Forester
Georgia Forestry Commission

Scofield and its affiliates have been valued Fidelity Bank customers for over 25 years. We have had interactions with them as a customer and used their expertise in the timber business over the years. These experiences have always met with our expectations.

Jim Miller, Chairman
Palmer Proctor, President

Over the past years, Cousins has trusted Scofield Timber Company to manage the timber on the 6,000+ acres owned in Paulding and Coweta Counties. Our experience is that Scofield's residential timbering provides a good way to raise cash without harming the land.

Dan Fields, Senior Vice President
Cousins Properties

Scofield's tactics have given it a reputation unequalled in timbering today, and have led the firm to become involved with a number of attractive and environmentally sensitive, award-winning developments throughout the Atlanta area.

Atlanta Small Business Monthly

Ask our clients! Scofield's clients will be glad to tell you about their harvesting experiences with us. For a client list, visit our website, www.scofieldtimber.com or call us at 404-325-2828 or 1-800-741-2838.

Mission Statement

Scofield Timber Company is a premier, natural resource company committed to quality work in the woods and integrity in the marketplace as a supplier, a land services company and a contributor to a cleaner environment.

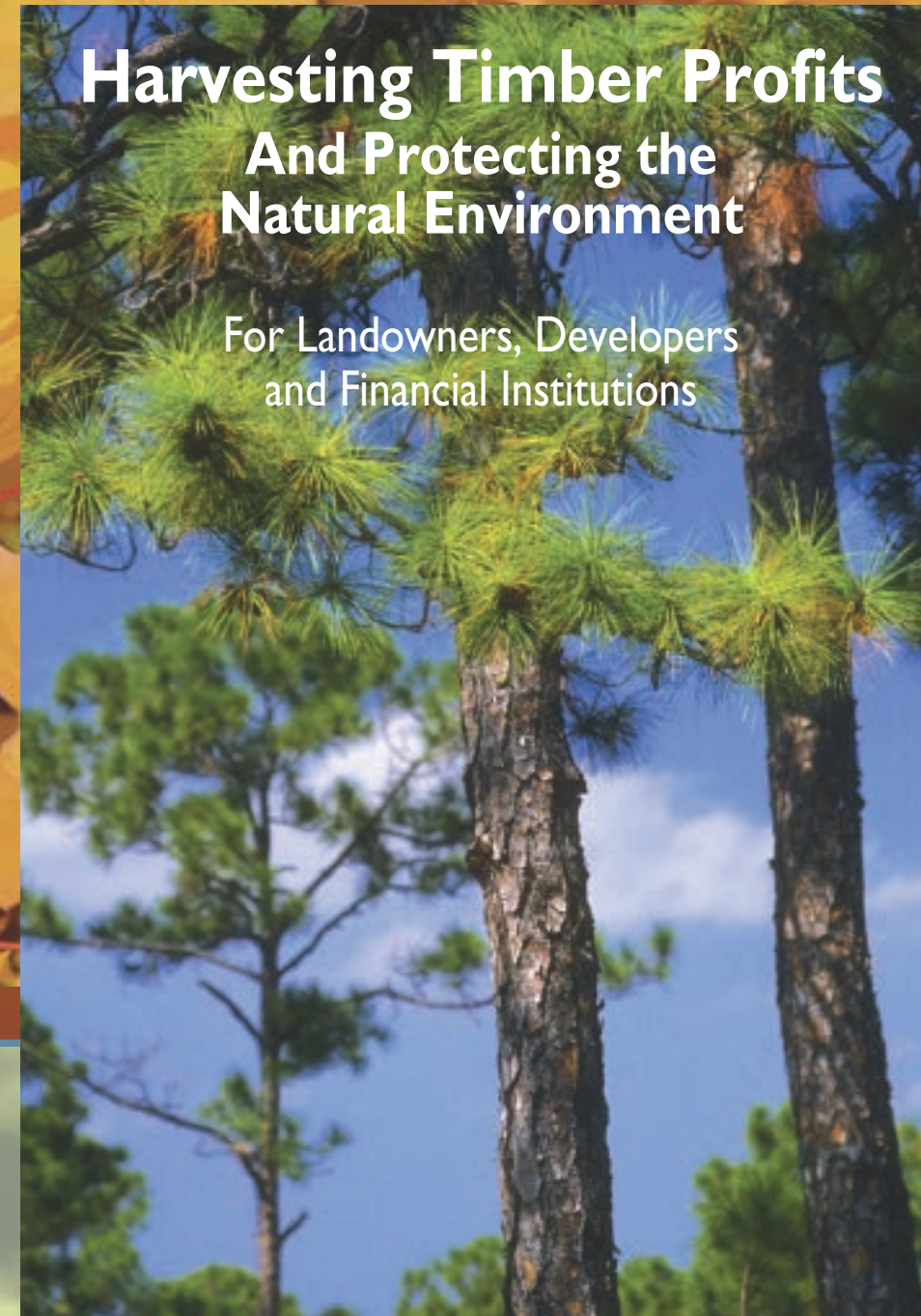


Scofield Timber Company, Inc.

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Harvesting Timber Profits And Protecting the Natural Environment

For Landowners, Developers and Financial Institutions



Scofield Timber Company, Inc.

Growing. Harvesting. Protecting . . . since 1973.

The Value in Harvesting Timber

Looking for steady revenue? Thinning trees to enhance land value? Clearing land for development?



Each tree is hand selected depending on suitability for harvest.

Scofield Timber Company, Inc., a leader in the timber industry, will help you turn profits from your wooded tracts — and protect the environment and natural beauty of your property. For more than 35 years, we have worked with clients to harvest over a million individually selected trees annually, create revenue streams and improve property.

Our careful timber selection process, use of specialized equipment, extensive knowledge and demonstrated track record of success provide landowners, developers and financial institutions:

- Generous payments (without brokerage fees).
- Maximum value from the harvest.
- Property enhancement and preservation.
- A proven-effective partner in timber management.

Throughout the timber harvest process, Scofield focuses on protecting the environmental and aesthetic value of your property. Why? Long after the money is received from a harvest, it is the condition of the land and remaining trees that is

important to the landowner. This is also the main reason why Scofield retains a high percentage of its clients — which is the envy of others in the industry.

Your Full-Service Timber Partner

Your goal is to get the maximum value from your harvest — both financially and aesthetically. We understand this value proposition and how to reach it. Whether you are a new client or a long-term contract, our goal is to stay on the job until you are satisfied.



Modern timber cutting uses the latest technology in equipment.

Landowners: Holding on to a piece of family land? Want additional income? Scofield is a respected timber dealer with a reputation for quality work and fair payment to landowners. Clients utilize our expertise to generate money and create value through:

- Improved revenue streams from the harvest.
- Enhanced beauty and improved access to the land. A properly thinned forest enables the remaining trees to thrive, decreases insect damage and reduces the chance of a forest fire.
- Strengthened marketability. An accessible and attractively managed forest can enhance the sales viability of a tract.

Developers: Clear-cutting land for building is no longer the most cost-effective approach. By letting us harvest a selective crop of timber from that land, you:

- Profit from timber sales. (Remember, no brokerage fees.)
- Gain opportunities to differentiate. Imagine offering “subdivisions in a forest” or other unique developments that will attract buyers.
- Position yourself as a responsible, “green” developer. In fact, the property we thin is typically more aesthetically pleasing than it was before we arrived on site.

Financial Institutions: Just how valuable are your wooded assets? Scofield Timber can identify potential revenue streams on any of your large land holdings. We examine and estimate the value of the timber on your property and:

- Provide realistic short- and long-term approaches to realizing that value.
- Manage the property you choose to retain.
- Harvest timber on that property to generate an income stream.



Logs are selected by quality and species at truck loading areas.

The Scofield Difference

Modern timber harvesting, although economically efficient, can be detrimental to the land, leaving it with diminished value. Scofield's methods are different. We manage our logging crews to perform quality work and to bring good results to landowners. We also explain the entire process in a way that the landowner understands, making him aware of the value and long-range benefit that selective thinning and conscious harvesting can yield.



A company-owned property where Scofield's methods have been utilized.

We bring:

- **Management.** Every job at Scofield is directly supervised by one of our foresters. Scofield foresters have an average of 16 years with our company — one of the longest averages in the industry.
- **Experience.** Each of the Scofield core crews are second or third generation loggers and have an average of 12 continuous years of service with our company.
- **Reputation.** We've built our reputation on customer satisfaction — in some cases, multi-generational satisfaction.

Years of award-winning experience have taught us that attention to detail with a process that is responsive to a landowner's needs is the best way to harvest timber.

Call us at **800-741-2838** to talk about how we can improve your profits while protecting your investment.



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A long-term management plan including thinning, burning and herbicide leaves an attractive, healthy forest.